# INTRODUCTION TO THE RESIDENTIAL PRACTICE



#### **DESCRIPTION**

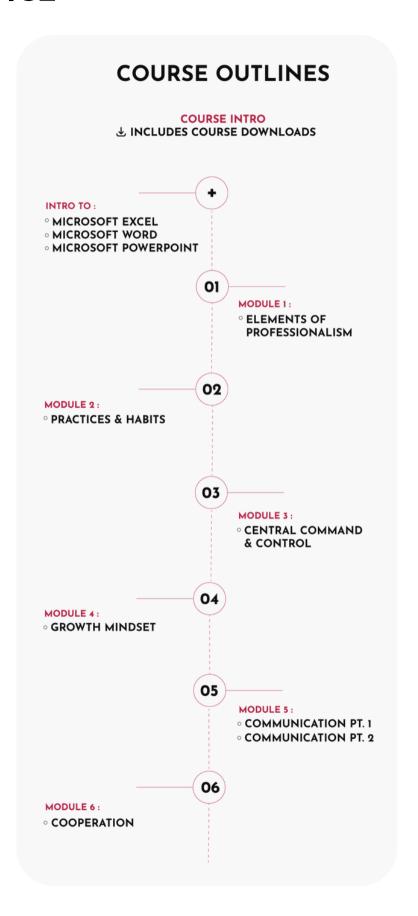
To succeed we must learn to plan, track, and execute. Within this course, we learn the processes behind forming your business, planning an achievable sales goal, budgeting, managing a profit & loss statement, and tracking overall sales activity.

### **COURSE CERTIFICATE**



## COURSE DOWNLOADS & TOOLS INCLUDED

- Business Planner Tracker
- Excel Practice
- Lead Tracker
- Accountability Tracker
- Deal Tracker
- Daily Tracker 1
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