

# REAL ESTATE FARM ANALYSIS

## DESCRIPTION

A real estate practitioner's farm is their store of inventory. Learning how to assess and quantify that store while building important habits, practices, and relationships is key to building a successful listing business.

## COURSE CERTIFICATE



**CERTIFIED  
NEIGHBORHOOD  
ANALYST**

## COURSE DOWNLOADS & TOOLS INCLUDED

- Farming and Market Sources
- Market Definitions - 5 Levels
- Market Elements - 5 Levels
- Market Statement Formula
- Market Elements Excel Sheet
- Farm Analysis Excel Sheet
- Farm Boundaries
- Farm Activity Tracker

## COURSE OUTLINES

**COURSE INTRO**  
↓ INCLUDES COURSE DOWNLOADS



**CERTIFICATE OF COMPLETION:**  
ISSUED UPON SUCCESSFULLY FINISHING THE COURSE REQUIREMENTS